|  |  |
| --- | --- |
| I often say yes, even if I would prefer to say no. | Često kažem “da čak i ako bih radije rekao „ne“ |
| I defend my rights and that without interfering in those of other people. | Branim svoja prava bez da zadirem u prava drugih ljudi |
| I prefer to hide what I think or feel when I don't know well the other person. | Sklon sam sakriti pred nekime što mislim i osjećam, ako ga ne poznajem dobro |
| I'm rather authoritarian and determined. | Prilično sam čvrste ruke i odlučan |
| Generally, I find it easier and cleverer to act through others rather than to act directly. | Uglavnom mislim da je lakše i pametnije djelovati preko drugih nego izravno |
| I don't care to criticize others and to tell them what I really think. | Ne da mi se kritizirati druge i reći im što zaista mislim |
| I don't dare to refuse to others certain services, even if they aren't in my area of competencies. | Ne usudim se odbiti učiniti neke usluge drugima, čak i ako nisam za njih stručan |
| I’m not afraid to tell my opinion, even to hostile people | Ne bojim se reći svoje mišljenje, čak niti onima koji su neprijateljski raspoloženi |
| I prefer to keep out of discussions and observe from where the wind is blowing | U raspravama se radije držim po strani i promatram od kuda puše vjetar |
| Sometimes people tell me that I am always having the last word | Ponekad mi kažu da uvijek moja riječ mora biti posljednja |
| It’s difficult for me to listen to others | Teško mi je slušati druge |
| I try to belong to inner circle, because it always served me well | Nastojim pripadati utjecajnoj skupini, jer to mi je uvijek bilo od koristi |
| People generally think that I’m clever in dealing with other people | Ljudi uglavnom misle da sam vješt u odnosima s drugim ljudima |
| My relationships to others are based on trust and not on domination and on calculative behavior | Moji se odnosi s drugima zasnivaju na povjerenju, a ne na dominaciji i proračunatosti |
| I don’t ask my colleagues to help me, because they could think that I’m not competent | Ne molim kolege za pomoć, jer bi mogli misliti da sam nesposoban |
| I’m timid and blocked when I have to do something new | Kad trebam raditi nešto novo stidljiv sam i zakočen |
| People say that I’m quick-tempered: I’m getting nervous and people than laugh about me. | Ljudi kažu da sam naprasit: postanem nervozan i ljudi mi se onda smiju |
| It’s easy for me to get in touch with people | Lako ostvarujem/stupam u kontakt s ljudima |
| I often play a role. How would I otherwise get what I want? | Često igram igru, glumim. Kako bih inače dobio što želim? |
| I like to talk, and I often interrupt others without noticing it on time. | Volim govoriti i često prekidam druge, a da to ne primijetim na vrijeme |
| I’m ambitious and for that I will do everything I can to be successful | Ambiciozan sam i učinit ću sve što treba da bih uspio |
| I always know who to contact and to choose the right moment for it. This is very important to be successful | Uvijek znam koga kontaktirati i kako odabrati pravi trenutak za to. To je važno za uspjeh |
| When people disagree, I try to find realistic solutions which are based on common interest | Kad se ljudi ne slažu, pokušam naći razumno rješenje koje se zasniva na zajedničkom interesu |
| I prefer to be frank | Najviše volim biti iskren |
| I have the tendency to put off everything I have to do | Sklon sam odlagati sve što trebam napraviti |
| I often begin something without finishing it. | Često započinjem stvari koje ne završim |
| I generally behave myself as I am, without hiding my feelings. | Uglavnom se ponašam kako se osjećam, ne skrivam svoje osjećaje |
| It takes a lot to intimidate me. | Nije me lako zastrašiti |
| Frightening people is a well known method to be in power | Plašenjem ljudi zadržavam moć nad njima |
| When I notice that somebody trapped me, I already know that I will take revenge | Čim primijetim da me je netko satjerao u kut, odmah znam da ću mu se osvetiti |
| If you want to criticize somebody, it is rather useful to tell him that he has an incoherent behavior. It is clear that he will agree in it | Ako želite nekog kritizirati, prilično je korisno reći mu da se ne ponaša dosljedno. Jasno je da će se morati složiti s time |
| I know how to use the system in a profitable way. I’m clever | Znam kako koristiti sustav za vlastiti probitak. Lukav sam. |
| I am able to be myself and to be socially recognized at the same time | Znam kako biti svoj i istovremeno biti priznat u društvu |
| When I don’t agree with other people, I can express myself without being overwhelmed by my feelings and people listen to me | Kad se ne slažem s drugim ljudima, znam se izraziti tako da me pritom ne preplave osjećaji i da me ljudi slušaju |
| I try not to disturb other people | Nastojim ne uznemiravati druge ljude |
| It’s difficult for me to make decisions and to choose | Teško mi je donositi odluke i birati |
| I don’t like to be the only person with the different opinion in a group. In this case I prefer to shut up | Ne volim biti jedini s drugačijim mišljenjem u skupini. U takvom slučaju najradije šutim |
| I’m not afraid to speak in public | Ne bojim se govoriti pred drugima i u javnosti |
| Life is and endless fight for power | Život je neprekidna borba za moć |
| I’m not afraid of dangerous and risky challenges | Ne bojim se opasnih i rizičnih izazova |
| It’s more useful to provoke conflicts than to reduce tensions | Korisnije je izazivati sukobe nego smanjivati napetosti |
| The best way to build confidence is to be frank | Najbolji način za izgraditi povjerenje je biti iskren |
| I am able to listen to somebody without interrupting him | Mogu slušati druge bez da ih prekidam |
| I always finish what I have begun to do | Uvijek završim što započnem |
| I’m not afraid to express the feelings I have as they are | Ne bojim se pokazati svoje osjećaje upravo onakvima kakvi jesu |
| I know how to make people adhere to my ideas | Znam kako navesti ljude da prihvate moje ideje |
| Flattering people will always be the best way to get what you want | Laskanje drugim ljudima će uvijek biti najbolji način da dobijete ono što želite |
| When discussing, I’s not easy for me to notice when I have to stop to speak and let other people express themselves | Kada se raspravlja, nije mi lako uočiti kada bih morao zašutiti i dati drugim ljudima da se izraze |
| I can be very ironical | Znam biti vrlo ironičan |
| I like to help others and I am not complicated. Sometimes people even exploit me a bit | Volim pomagati drugima i nisam kompliciran. Ponekad me ljudi čak pomalo i iskorištavaju |
| I prefer to observe rather than to participate | Radije promatram nego sudjelujem |
| I prefer to stay in the background rather that to be in the first line | Radije ću ostati u pozadini nego biti u prvim redovima |
| I don’t think manipulating is a good solution | Ne vjerujem da je manipuliranje dobro rješenje |
| It isn’t clever to express ones intentions too quickly | Nije pametno pokazati svoje namjere prerano |
| People are often shocked by my statements | Moje izjave često šokiraju ljude |
| I prefer to be a wolf rather than a sheep | Više volim biti vuk nego ovca |
| Often, the only practical way to get what you want is manipulating people | Često je jedini realan način da dobiješ što želiš manipuliranje ljudima |
| I know how to protest in a constructive way and without being too aggressive | Znam kako se suprotstaviti na konstruktivan način i bez suvišne agresivnosti |
| I think that one cannot really solve a problem without going to the bottom of it | Mislim da se problem ne može zaista riješiti bez zadiranja u srž tog problema |
| It disturbs me when people have a bad impression of me | Uznemirava me kad ljudi imaju loš dojam o meni |